



Asset Leasing Specialist

RentCo East Africa Limited is an independent asset leasing company providing customer tailored lease solutions. We provide innovative asset leasing solutions in energy, oil & gas, hospitality, health, manufacturing, aviation and retail sectors for, corporates, non-governmental organizations and government institutions.

Our leases are flexible and cater for all types of assets.

Moreover, we have a wealth of expertise in the industry; our team is well versed with cumulative decades experience in asset finance, banking and customer relations. Our promise to you is efficiency; world class customer care and peace of mind as we take the asset risk burden off your shoulder.

We have partnered with local and international financial institutions which makes it possible to handle all your projects without monetary constraints.

## LEASING SOLUTIONS



### ***RentCo Government Leasing***

In partnership with various dealers, we lease vehicles to GOK & offer full service and maintenance services.

### ***RentCo's Lease to Learn***

Designed for students in universities and tertiary learning institutions in Kenya through negotiated partnerships with manufacturers Microsoft, Dell and Lenovo. This solution has been piloted at African Nazarene University. Other universities have signed up for the pilot namely Daystar University, St. Paul's University and Riara University.





### ***RentCo Uber Driver leasing***

This is a partnership between RentCo and Uber. The drivers acquire motor vehicles through leasing model. It is the first of lease solution in the region

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### ***RentCo Forex Leases***

For customers with foreign receivables who are able to pay rentals in foreign currency without being expose to currency risk. The operating leases are payable in specified currency (USD, EURO, GBS) the client enjoys low interest rate of the applicable currency

### ***RentCo Exchange Plan***

- ) An orderly, flexible replacement programme that allows you to keep abreast with technology, equipment or refurbishments ahead of competition.
- ) Allows for early replacement of equipment which no longer meet your requirements with no additional outlay.
- ) Flexible upgrade allowances - based on equipment rather than values.
- ) You choose what you want to exchange.

*End of year 1:*

Exchange 30% of equipment and extend lease by 12 months

*End of year 2:*

Exchange another 30% and extend lease by 12 months

*End of year 3:*

Exchange remaining equipment and extend by 12 months.

### ***RentCo Sale and Lease Back***

Some clients had already purchased their assets by the time they realised that the lease solution was available. RentCo is able to purchase the assets and arrange for a lease of the same assets back to the client.

## Specialized Leasing



### ***Energy Leasing Solution***

We work in several areas of the energy industry including renewable resources such as wind, solar, biogas and alternative fuels and oil

## CLIENTS



## **IBUKA**

RentCo was admitted into the Ibuka program – Accelerator Board on 4<sup>th</sup> September 2019 as the 17<sup>th</sup> firm in the programme.

## **CONTACT INFORMATION**

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